# **NEXT GENERATION POWER**

In the animal kingdom, the strength of the pack leader will ultimately decline, and the next, more powerful generation will assume control. When it's time to replace your compressor motor, Atlas Copco has a solution that rejuvenates your equipment with next generation performance: Xchange Motors.

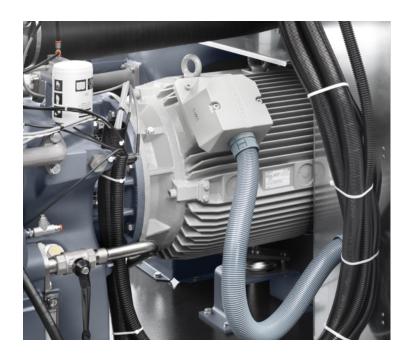
Atlas Copco

# The Opportunity To Upgrade

Years of operating in the demanding working conditions inside a compressor take their toll on a motor, gradually reducing its energy efficiency to the point where replacing it is necessary.

This is the opportunity to upgrade your compressor's power train. Incorporating the latest innovations, an Atlas Copco Xchange Motor combines the reliable output you trust, with a whole new level of energy efficiency.





## ASK YOURSELF...

#### What if I source a motor locally?

Buying a catalog motor will not get you the performance and lifetime of a specifically designed Atlas Copco motor. If the motor size is not a 100% match with the operational demands of your compressor, this may seriously jeopardize the efficiency and reliability of the equipment.

#### What if I install a regular motor myself?

Mounting a motor always requires specific components, but mounting a regular motor in an Atlas Copco compressor is more difficult, because the size and coupling are likely to be different. And since there is no standard procedure for it, you may have to improvise, sourcing additional components as you go along. The consequence is of course prolonged downtime.

#### What if I go for a rewind?

A motor rewind may appear to be a low-cost solution, but you will ultimately lose money on the increased energy cost and extra downtime. A rewound motor does not have the same specs it had before the rewind, causing energy consumption to be up to 5% higher. Your compressor will also be unavailable more often and for longer periods. The total life expectancy of the compressor will suffer as well, and the likelihood of a premature failure will increase. Unlike a new Atlas Copco motor, a rewound motor does not come with a warranty.

### A Proven Exchange Program

Atlas Copco has the motor type that is exactly right for your compressor, offering higher efficiency and a higher service factor than alternative motors. And because installing a brand new motor may require some engineering, we have all the components ready, as well as the know-how to fit them quickly and efficiently, minimizing your production downtime.

"By keeping our Total
Cost of Ownership under
control, the Xchange Motor
gives us the best return on
investment."

### Get Up And Running

Restore your productivity and improve your energy efficiency. Get the only motor that is good enough for your compressor: the Xchange Motor from Atlas Copco.

Contact your Atlas Copco representative today!

